



Managed services.

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Managed services business models.

Subscription based models solve pains of the fragmented water utilities

- Minimize risks (costs, technology, human resources)
- Cost optimisation (economies of scale, predictability, pay as you need)
- Investment protection (evolving operation environment)

→ → Growing share of smart metering functionality provided as a service → →

	Utility owned and operated asset	Software-as-a-Service (SaaS)	SmartMetering-as-a-Service (SMaaS / DaaS)	Infrastructure-as-a-Service (IaaS)
IT infrastructure ownership	utility	Iskraemeco	Iskraemeco	Iskraemeco
Software ownership	utility	Iskraemeco	Iskraemeco	Iskraemeco
Software operation	utility	utility	Iskraemeco / Solution Partner	Iskraemeco / Solution Partner
AMI hardware ownership	utility	utility	Utility	Iskraemeco / Finance Partner
AMI hardware operation	utility	utility	Iskraemeco / Solution Partner	Iskraemeco / Solution Partner



THANK YOU.



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